# Pitch Deck

**Reversing Climate Change by Doing Business** 

## One pager

# **Reversing Climate Change by Doing Business**



Concept

**Regenerate Water** and Soil with business

Agriculture for multiple commercial outputs



# Sustainable Agriculture

Organic Products





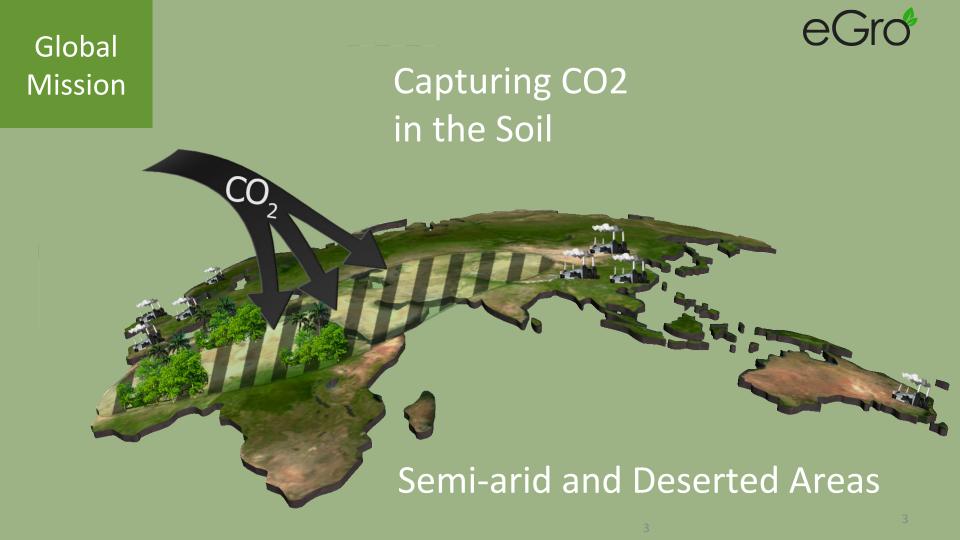
Invest in farmers with deep technology and knowledge

Bring climate resilient crops to market in mass



Food security

Healthy Food



Business model

### Climate resilient **production**





### Problem

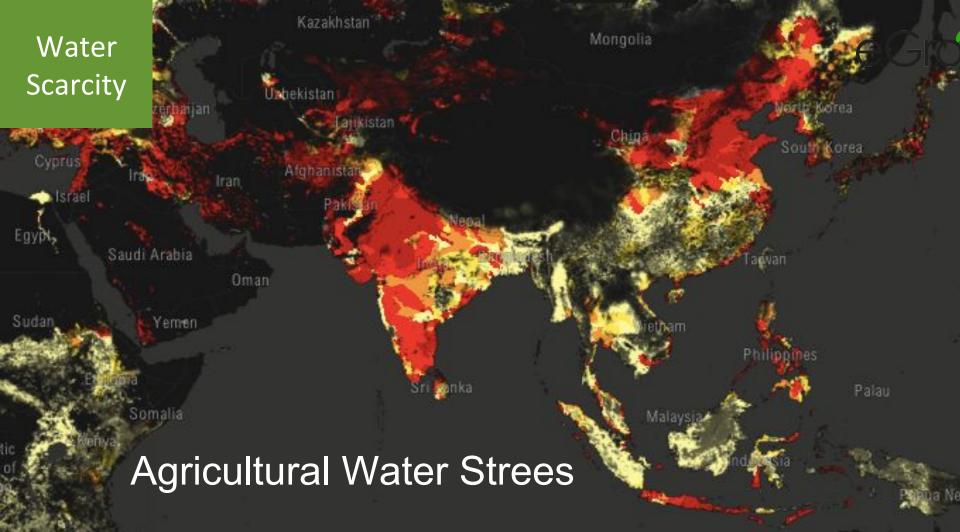
### Solution

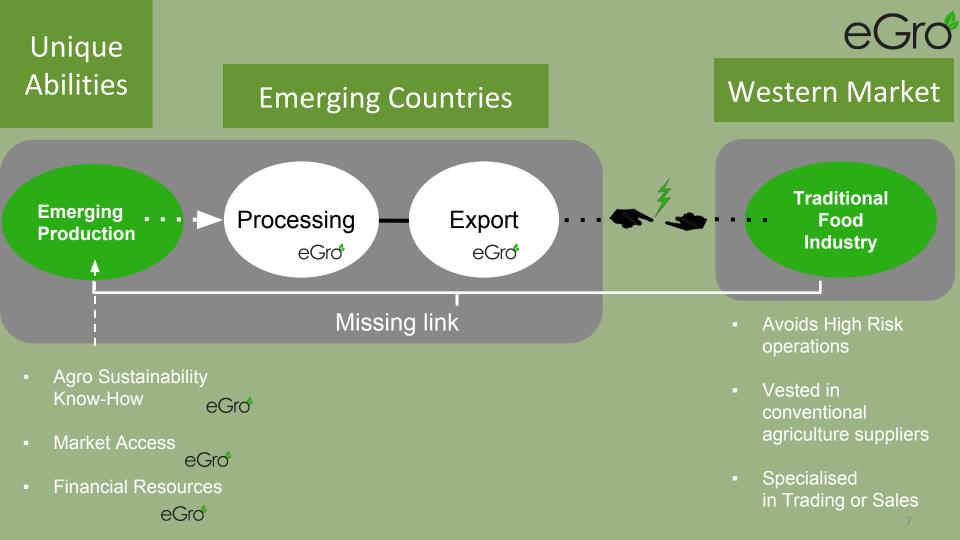
# BeforeAfter

# Capture CO2

# Water Scarcity

Commercialising AgroForestry & Permanent Agriculture





# Company History

HARVESTING

N

Uganda 012 March 2012

NATE AND

Ethiopia July 2012

Nepal Ma August 2013

THE OWNER PROPERTY AND

Pakistan February 2014 - July 2014

Guatemala

April 2014

#### 2016 Ghana April 2016 -Today

Gambia Dec 2008 + June 2010

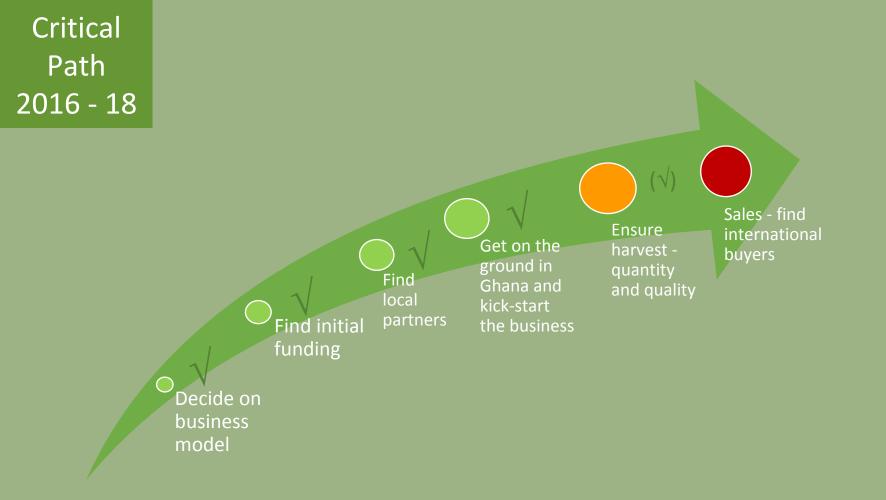
2008

×

Eritrea Q May 2012

12

Cote d'Ivoire August 2013 Iran Jan 2015



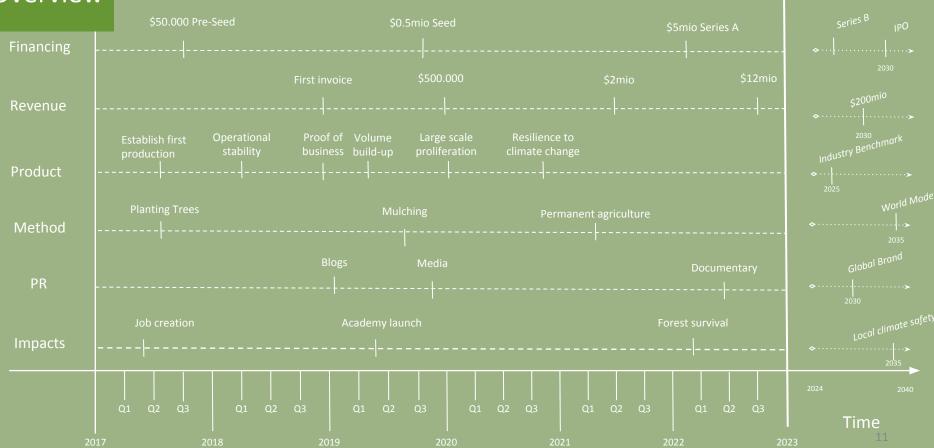
# The eGro Model

## **Country Entrance**

| Country selection       | Partner<br>recruitment     | Sourcing<br>Materials | Production                            | Process              | Shipping                 | Treatment              | Sales        |
|-------------------------|----------------------------|-----------------------|---------------------------------------|----------------------|--------------------------|------------------------|--------------|
| Climate<br>research     | Recruitment<br>local staff | Crop<br>selection     | Ploughing<br>Maintenance<br>machinery | Drying               |                          | slicing, dicing<br>etc | Distribution |
| Research                | Selection<br>villages      | Seed<br>gathering     | Engagement<br>Education               | Accounting           | Packaging<br>& Labelling | fermenting             | Marketing    |
| Pre-feasibilty<br>study | Community<br>entrance      | Logistics             | Knowledge<br>transfer                 |                      |                          | Roasting,              | Merchandize  |
|                         | Officers<br>education      | Construction          | Plant transport<br>Planting           | Inventory            | Trucking                 |                        | Events       |
|                         |                            | Nursery               | Seeds                                 | Quality<br>assurance | Shipping                 |                        | PR           |
|                         |                            | Test<br>germination   | Cooperative                           | Storage              |                          |                        |              |

### Company Overview







|    |                             | 2018    | 2019    | 2020      |               |
|----|-----------------------------|---------|---------|-----------|---------------|
| 2  | Operational                 | 255.000 | 645.000 | 1.345.000 |               |
|    | Business<br>Development Cph | 95.000  | 165.000 | 215.000   |               |
| V- | Ghana HR                    | 104.000 | 150.000 | 250.000   |               |
|    | Revenue                     | 17.000  | 465.000 | 1.115.000 | Break<br>even |
|    |                             | 407.000 | 495.000 | 695.000   | year 7        |
|    |                             |         |         | 1.597.000 |               |

Team eGro



#### Ghana management



Agri tech education and more than 1 decade in rural development





in



#### Jacob Vahr Svenningsen

Ten year's in drainage, irrigation systems, landscaping and stressed plants.

Tech geek, Climate expert, African entrepreneur

#### **Advisory Team**

More than 50+ years of entrepreneurial experience, several exits, diverse skills sets and personalities.

Engaged with eGro on average for more than 3 years

#### Office Cph





# Customer Landscape Denmark

eGro









### Crop Products



Develops GMOs that have drought resistance. Develops seed treatments that make them sprout better and faster.



Develops biological additives to soil that increase water and nutrient uptake such as rhizobial fungi and bacteria.



Develops GMOs that have drought resistance, and resistance to specific pesticides that can mitigate crop losses.

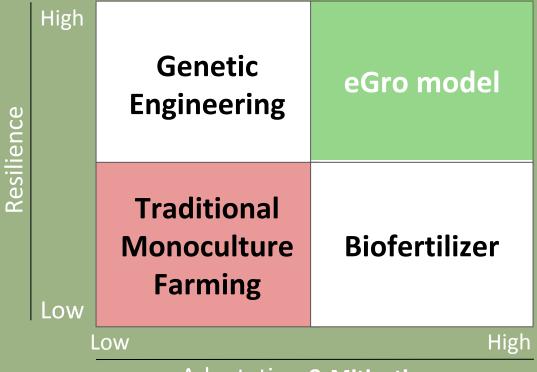


### Risk Factors

| PROBABILITY<br>IN % | Rare<br>0-20          | Lack of farmers | Lack of Land        |                            | Piracy &<br>Bandits  | Plant<br>Disease     |
|---------------------|-----------------------|-----------------|---------------------|----------------------------|----------------------|----------------------|
|                     | Unlikely<br>20-40     |                 | Ebola &<br>Diseases | Local Financial<br>Bubbles |                      |                      |
|                     | Moderate<br>40-60     |                 | 20 Year<br>Event    |                            |                      |                      |
|                     | Likely<br>60-80       |                 |                     | El Nino                    | Lack of machines     | Quality<br>assurance |
|                     | Very likely<br>80-100 |                 |                     | Low<br>Digitalization      | Social<br>Structures |                      |
|                     |                       | Trivial<br>1    | Minor<br>2          | Moderate<br>3              | Major<br>4           | Extreme<br>5         |
|                     |                       |                 |                     | IMPACT                     |                      |                      |



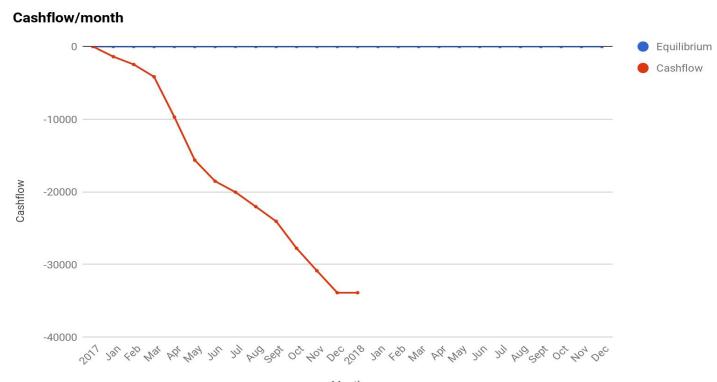




Adaptation & Mitigation

## Pilot Expenses USD



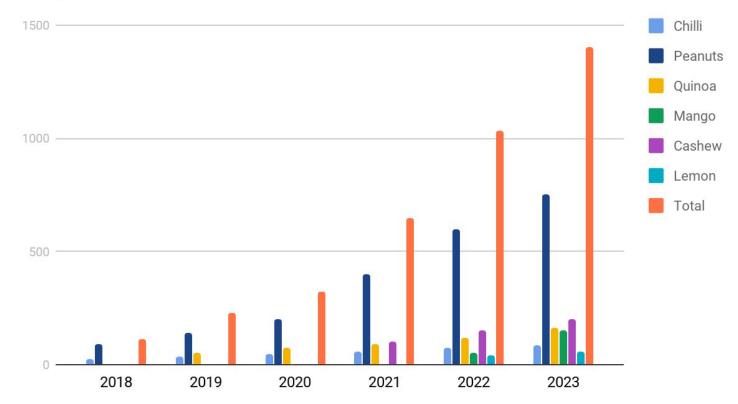


Month



# Revenue Timeline

#### **Crop Sales in USD**



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